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With the NATIONAL ASSOCIATION OF REALTORS® and its Institutes, Societies and Councils you have the opportunity to earn valuable certifications and designations that can:

- Increase your income*
- Build your skills to provide specialized expertise
- Add prestige to enhance your professional image
- Increase your marketability, proficiency and productivity

Find out more about the official NAR family of designations and certifications at www.REALTOR.org/education.

Earn An Official REALTOR® Designation or Certification

Official NAR Designations:



ABR®, Accredited Buyer's Representative, Real Estate Buyer's Agent Council (REBAC), 1-800-648-6224, www.REBAC.net



ABRM™, Accredited Buyer's Representative Manager, Real Estate Buyer's Agent Council (REBAC), 1-800-648-6224, www.REBAC.net



ALC™, Accredited Land Consultant, REALTORS® Land Institute (RLI), 1-800-441-LAND (5263), www.riland.com



CCIM™, Certified Commercial Investment Member, CCIM Institute, 1-800-621-7027, www.ccim.com



CIPS®, Certified International Property Specialist, NATIONAL ASSOCIATION OF REALTORS®, 1-800-874-6500, ext. 8369, www.REALTOR.org/international



CPM®, CERTIFIED PROPERTY MANAGER®, Institute of Real Estate Management (IREM®), 1-800-837-0706, ext. 4650, www.irem.org



CRB™, Certified Real Estate Brokerage Manager, Council of Real Estate Brokerage Managers, 1-800-621-8738, www.CRB.com



CRS®, Certified Residential Specialist, Council of Residential Specialists, 1-800-462-8841, www.crs.com



CRE®, Counselor of Real Estate, The Counselors of Real Estate, 1-312-329-8427, www.cre.org



GAA™, General Accredited Appraiser, NATIONAL ASSOCIATION OF REALTORS®, 1-800-874-6500, ext. 8268, www.REALTOR.org/appraisal



GREEN, NAR's Green Designation, Green REsource Council, 1-800-498-9422, www.GreenREsourceCouncil.org



GRI™, Graduate, REALTOR® Institute, NATIONAL ASSOCIATION OF REALTORS®, 1-800-874-6500, ext. 8215, www.REALTOR.org/gri



PMN™, Performance Management Network, Women's Council of REALTORS®, 1-800-245-8512, www.WCR.org



RAA™, Residential Accredited Appraiser, NATIONAL ASSOCIATION OF REALTORS®, 1-800-874-6500, ext. 8268, www.REALTOR.org/appraisal



RCE™, REALTOR® association Certified Executive, NATIONAL ASSOCIATION OF REALTORS®, 1-800-874-6500, ext. 8185, www.REALTOR.org/rce



SIOR®, Society of Industrial and Office REALTORS®, 1-202-449-8200, www.sior.com



SRES®, Seniors Real Estate Specialist® 1-800-500-4564, www.seniorsrealestate.com

Official NAR Certifications:



At Home with Diversity®, NATIONAL ASSOCIATION OF REALTORS®, 1-800-874-6500, ext. 8393, www.REALTOR.org/diversity



e-PRO®, NATIONAL ASSOCIATION OF REALTORS®, 1-866-377-0627, www.eProNAR.com



REPA™, Real Estate Professional Assistant, 1-800-648-6224, www.professional-assistant.com



RSPS, Resort & Second-Home Property Specialist, NATIONAL ASSOCIATION OF REALTORS®, 1-800-874-6500, ext. 8393, www.REALTOR.org/resort



SFR, Short Sales and Foreclosure Resource, NATIONAL ASSOCIATION OF REALTORS®, 1-800-874-6500 ext. 8268, www.realtorSFR.org



TRC, Transnational Referral Certification, NATIONAL ASSOCIATION OF REALTORS®, 1-800-874-6500, ext. 8369, www.worldproperties.com

**Based on 2009 survey data, the median income of REALTORS® without a designation was \$28,400, and the median income of those with at least one designation was \$55,700. The difference between the two is \$27,300.*



NATIONAL ASSOCIATION OF REALTORS®

The Voice for Real Estate®

